

# HEALTH ANALYTICS CONNECT OUTCOMES ANALYZER<sup>SM</sup>

## How Do You Know the Programs are Effective and Working?

- Payers, providers, and employers are faced with a plethora of wellness, care management and other digital point solutions
- How do you decide what works e.g., ROI, Cost Outcomes, Clinical Outcomes, Engagement, Equity / Access?
- A robust, efficient, and timely way to measure the outcomes of intervention programs is required

## Why is the Outcomes Analyzer Better than Vendors' ROI?

- HOA uses **all the data**– historical and ongoing. Vendors typically have only the data from their own programs; HAC analyzes all the relevant medical, pharmacy, enrollment (plus SDoH and clinical data if available)
- Our independent approach eliminates conflicts of interest, ensuring that you receive impartial and reliable insights

## Our Service Advantage

- We are 100% dedicated to healthcare data, analytics and the tools and people that power them
- We know precisely what dimensions and measures are needed from the claims, enrollment, and program data
- We apply industry-standard, robust methodologies to measure ROI at baseline and at meaningful intervals
- Our solution is agnostic as to data sourcing, technology stack/configuration
- We deliver customer-ready dashboards and report packages for any population subset
- The Outcomes Analyzer offers unparalleled benefits that enable you to make informed choices backed by robust data, objectivity, and superior methods

*"By using the Outcomes Analyzer we could get valuable ROI reports quicker and much less expensively to our customers."  
...Erin H (large health plan).*



Scan the QR to save contact information  
Mary Henderson, Principal and Co-Founder, [mhenderson@healthanalyticsconnect.com](mailto:mhenderson@healthanalyticsconnect.com)  
[ContactUs@HealthAnalyticsConnect.com](mailto:ContactUs@HealthAnalyticsConnect.com) to discuss ways to maximize your analytics strategy

# OUTCOMES ANALYZER<sup>SM</sup>

## SAMPLE REPORT PACKAGE

**Pearl Force, Inc.**  
**Vivolo Results**  
**Diabetes Management Program**  
 Program Year: 2022

### Pearl Force: Outcomes Report on Vivolo Program Results

#### How did the Program Perform on Engagement?

Total Members	Eligible Members	% Eligible
37,800	3,780	10%

Engagement Levels Compared to Industry Standards			
Program Stage	Number	% of Eligible	Meets Industry Standard?
Contacted	940	25% of Eligible	Yes
Screened	705	19%	Yes
Assessed	590	16%	No - 10% below
Actively Managed	430	11%	No - 25% below
Completed Program	320	9%	No - 25% below

No, the Program under-performed on Engagement on 3 out of 5 measures.

### Pearl Force: Outcomes Report on Vivolo Program Results

#### Are We Comparing Similar Groups?

Characteristic	Participants	Matched Comparison	Significant Difference?
% Female	63%	65%	Not Significant
Average Age	40 years	44 years	Not Significant
% with Q1 Diabetes	22%	25%	Not Significant
Social Vulnerability Index	1.8	1.7	Not Significant
Average # Comorbidities	2.3	2.5	Not Significant
Average Annual Cost (Diabetes)	\$10,000	\$9,500	Not Significant
Average HbA1c	2.3	2.2	Not Significant
Average # Scripts	4.5	4.2	Not Significant

Yes, the Groups are Comparable.

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### Pearl Force: Outcomes Report on Vivolo Program Results

#### How did the Program Perform on Diabetes-related Cost and Use Measures?

Compared to Matched Comparisons, in T3 the Program Group had:

- 20% lower cost
- 24% fewer ER visits
- 75% lower readmission rate

### Pearl Force: Outcomes Report on Vivolo Program Results

#### How did the Program Perform on Closing Care Gaps?

Category	Actively Managed Members	Matched Comparison Members
Missing Provider Visit	10%	20%
Missing BP Screening	22%	37%
Not Adherent to Medication	2%	3%
Not Adherent to Treatment Plan	21%	43%
Lack HEDIS Control	30%	40%
Missing Foot Exam	22%	40%
Missing Eye Exam	20%	40%
Missing Kidney Function Screening	30%	55%

The Program out-performed on quality.

### Pearl Force: Outcomes Report on Vivolo Program Results

#### Summary of Program Results

Total Members	Actively Managed Members	Matched Comparison Members
3,780	430	430

- ✓ 10 Percent of ABC Company's members had Diabetes in the baseline year.
- ✓ VIVOLO did not meet industry standard engagement levels for program assessment, active management and program completeness.
- ✓ For the outcomes assessment, a valid Matched Comparison Group was identified
- ✓ VIVOLO actively managed Participants had lower diabetes-related costs, fewer ER visits and lower readmit rates than the Matched Group
- ✓ VIVOLO actively managed Participants had few gaps in care across all measures than the Matched Group

**The Program out-performed on cost/use and quality measures.**